GRANT AGREEMENT

BETWEEN

THE NORWEGIAN AGENCY FOR DEVELOPMENT COOPERATION

AND

CERES, INC.

REGARDING

QZA-0816 QZA-18/0274, LEVERAGING INVESTOR INFLUENCE TO ADDRESS DEFORESTATION

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PART I: SPECIFIC CONDITIONS

This grant agreement (the Agreement) has been entered into between:

(1) The Norwegian Agency for Development Cooperation (Norad), represented by the Civil Society Department, and

(2) Ceres, Inc., a tax-exempt non-profit organization duly established in The Commonwealth of Massachusetts, USA under registration number 22-3053747 (the Grant Recipient),

jointly referred to as the Parties.

1 SCOPE AND BACKGROUND

1.1 The Grant Recipient has submitted an application to Norad dated 20 February 2019 (the Application) regarding financial support to the project titled QZA-0816 QZA-18/0274, Leveraging investor influence to address deforestation (the Project). The estimated costs of the Project are indicated in the budget attached as Annex A to this Agreement.

1.2 Norad has decided to award a grant to be used exclusively for the implementation of the Project (the Grant). The Parties expect the Project to be implemented during the period from May, 2019 to April, 2021 (the Support Period).

1.3 The Parties have agreed to enter into an Agreement, consisting of this part I; Specific Conditions, part II; General Conditions, and part III; Procurement Provisions, all of which form an integral part of this Agreement. In the event of discrepancies between the Specific Conditions and the General Conditions or Procurement Provisions, the Specific Conditions shall prevail.

2 OBJECTIVES OF THE PROJECT

2.1 The expected results of the Project are as follows:

The Project’s planned effect on society (Impact) is lasting reductions in greenhouse gas emissions from deforestation, as a result of companies throughout the supply chain improve implementation of zero-deforestation commitments.

The planned effects for the target group of the Project (Outcome) are:

Outcome 1: A global cohort of investors engage companies with exposure to cattle, soy and palm oil on the implementation of commitments to eliminate deforestation from supply chains

Outcome 2: Supply chain actors evaluate supplier incentives and address supplier non-compliance across the beef, soy, palm and cocoa value chains

Outcome 3: Companies improve forest protection practices as a result of investor engagements
The planned main products and services of the Project (Outputs) are specified in the results framework.

The intended target groups are:

- Major institutional investors (asset owners and managers) of companies with exposure to deforestation-linked cattle, soy and palm oil
- Publicly-traded companies with exposure to cattle, soy and palm oil, with an expansion into cocoa, both downstream and upstream
- Local producers and producer organizations whose actions impact forest protections

2.2 The full results framework is included as Annex B to this Agreement.

3 IMPLEMENTATION OF THE PROJECT

3.1 The Project shall be implemented in accordance with the Agreement, including all annexes, and the latest approved Application, including implementation plan and budget.

3.2 During the implementation of the Project, the Grant Recipient shall exercise the necessary diligence, efficiency and transparency in line with sound financial management and best practise principles.

3.3 The Grant Recipient shall identify, assess and mitigate any relevant risks associated with the implementation of the Project, including the risk of corruption and other financial irregularities, and any potential negative effects that the Project may have on the environment and climate, gender equality and human rights.

4 THE GRANT

4.1 The Grant shall amount to maximum NOK 10,566,000 (Norwegian Kroner ten million five hundred and sixty-six thousand).

4.2 Disbursement after the current calendar year is subject to Norwegian Parliamentary appropriations. Significant reductions in the Parliament’s annual allocation to the relevant budget line may lead to a reduction in annual Grant allocations and/or in the total Grant amount. The annual Grant allocations must be confirmed by Norad following the Parliament’s approval of the state budget for the relevant budget year. If the Grant amount is reduced the Grant Recipient must revise the implementation plan, budget and results framework correspondingly.

4.3 The tentative, annual distribution of the Grant will be as follows:

- 2019: NOK 4,450,500
- 2020: Up to the remaining Grant amount

4.4 The Grant, including accrued interest, shall be used exclusively to finance the actual costs of the implementation of the Project during the Support Period.

4.5 The Grant may be used to cover overheads/indirect costs up to a maximum of 7% of Norad’s pro rata share of the actual costs of the Project.
4.6 The Grant Recipient is responsible for obtaining any additional resources which may be required to duly implement the Project.

5 DISBURSEMENT

5.1 The Grant shall be disbursed in advance instalments based on the financial need of the Project for the upcoming period, which shall not exceed six months. The disbursements shall be made upon Norad's receipt of written disbursement requests from the Grant Recipient, describing the financial need for the period in question. The deadline for submitting disbursement requests within annual allocations is 15 November each year. The final disbursement request under this Agreement shall be submitted by 15 November 2020.

5.2 Financial need refers to the budgeted expenditure for the upcoming period, less any funds available to the Project from all other sources during the same period.

5.3 The financial need shall be documented through an updated financial statement for the Project and a reference to the latest approved implementation plan and budget.

5.4 The disbursement requests shall be signed by an authorised representative of the Grant Recipient. A confirmation that the Project is being implemented in accordance with the Agreement shall be included in the disbursement request.

5.5 All disbursements are conditional upon the Grant Recipient's continued compliance with the requirements of the Agreement, including the timely fulfillment of reporting obligations. Norad may withhold disbursements in accordance with article 17 of the General Conditions if it finds that the requirements of the Agreement have not been met. Except for the Project's first year, the first disbursement each year is subject to Norad's receipt and approval of an annual updated implementation plan and budget, while the second disbursement each year is subject to Norad's receipt and approval of the latest progress report and financial report. Norad's second disbursement in 2019 is conditional to Norad's approval of Ceres' baseline information related to Norad's standardised reporting, referred to in article 12 b) in the Specific Conditions.

5.6 All disbursements will be made to the following bank account:

Name of the account: Ceres, Inc.
Account no.: 701118082
IBAN no.: n/a
Name and address of the bank:
Eastern Bank
195 Market St., Lynn, MA 01901 USA
Swift/BIC code: EASRUS33
Currency of the account: USD

5.7 The Grant Recipient shall immediately acknowledge receipt of the funds in writing. The amount received shall be stated, as well as the date of receipt and the exchange rate applied.
6 REPORTING AND OTHER DOCUMENTATION

6.1 The following shall be submitted by the Grant Recipient to Norad:

a) A progress report covering the period from May to December 2019 shall be submitted to Norad by 1 May 2020. The progress report shall include the content specified in article 2 of the General Conditions and in article 12 c) of the Specific Conditions. Norad’s standard reporting format shall be used.

b) A financial report covering the period from May to December 2019 shall be submitted to Norad by 1 May 2020. The financial report shall include the content specified in article 3 of the General Conditions. The final financial report shall cover the entire Support Period and shall be submitted along with the final report referred to in article 6.1 f) of the Specific Conditions.

c) An audit report covering the annual financial statement of the Project for the period from May to December 2019 shall be submitted to Norad by 1 May 2020. An audit report covering the financial statement of the project for the period from January 2020 to April 2021 shall be submitted to Norad by 1 September 2021. The audit report shall comply with the requirements set out in article 7 of the Specific Conditions and article 5 of the General Conditions. The management letter (matters for governance attention) shall be attached to the audit report.

d) An updated implementation plan and budget covering the period from January 2020 to April 2021 shall be submitted to Norad by 15 January 2020. The implementation plan and budget shall include the content listed in article 1 of the General Conditions.

e) The annual organizational report and audit report of the Grant Recipient shall be submitted to Norad by 1 May in 2020 and by 1 September in 2021. If the auditor in addition submits a management letter (matters for governance attention) this shall be attached to the audit report.

f) A final report for the Support Period shall be submitted to Norad by 1 September 2021. The final report shall include the content listed in article 4 of the General Conditions. Norad’s standard reporting format shall be used.

6.2 If the Grant Recipient is unable to meet the deadlines set out above, Norad shall be informed immediately.

6.3 All implementation plans, budgets and reports shall be approved in writing by Norad unless otherwise agreed by the Parties.

7 AUDIT

7.1 The annual financial statements of the Project shall be audited in accordance with the country’s national auditing standards which are equivalent to International Standards of Auditing (ISA) 800 (“Special considerations audits of financial statements prepared in accordance with special purpose frameworks”) or ISA 805 (“Special considerations audits of single financial statements and specific elements, accounts or items of a financial statement”).

7.2 Additional requirements applicable to the auditor and the audit report are included in article 5 of the General Conditions.

7.3 The Grant Recipient is responsible for submitting the audit report to Norad within the deadline indicated in article 6 of the Specific Conditions.
8 FORMAL MEETINGS

8.1 The Parties shall hold at least one formal meeting, tentatively in June 2020 and latest by September 2020, in order to discuss i.a. the results achieved by the Project during the Support Period. The meetings shall be called and chaired by Norad.

8.2 Unless otherwise agreed, the Parties shall discuss the latest progress report and financial report, as well as the implementation plan and budget for the upcoming period. In the event that such reports have not been received at least two weeks before the meeting, the Parties shall agree upon a new date to hold the meeting. The Parties shall also discuss implementation of recommendations from the organizational review in 2018, including Ceres’ anti-corruption policy, procurements carried out for purchases/service agreements using Norad funds, monitoring of risks in the project, further development of Ceres’ monitoring and evaluation system, Ceres’ partnership approach related to sub-granting to local/national civil society organizations and Ceres’ coordination with other relevant non-governmental organizations, especially Norad grantees.

8.3 The Grant Recipient shall record main issues discussed, points of view expressed and decisions made, in minutes from the meeting. The Grant Recipient shall submit the minutes to Norad no later than two weeks after the meeting for comments. The agreed minutes shall be signed by both Parties.

9 REVIEWS AND OTHER FOLLOW-UP MEASURES

9.1 If the Grant Recipient or another interested party initiates a review or evaluation of activities wholly or partly funded by the Grant, Norad shall be informed. The Grant Recipient shall forward a copy of the report of any such review or evaluation to Norad without undue delay.

10 PROCUREMENT

10.1 All procurement under the Project shall be completed in accordance with the Procurement Provisions in Part III of this Agreement.

10.2 If the total value of a contract exceeds NOK 500,000, the procurement record and the signed contract shall be submitted to Norad for information.

10.3 Along with the documentation mentioned above, the Grant Recipient shall confirm in writing that the requirements agreed on in this article 10 have been fulfilled.

11 REPAYMENT OF INTEREST AND UNUSED FUNDS

11.1 Upon the end of the Support Period or upon termination of this Agreement, any unused funds that total more than NOK 500 shall be repaid to Norad as soon as possible and at the latest within 6 months. The repayment shall include any interest which have not been used for Project purposes, and other financial gain accrued on the Grant.
11.2 Repayments shall be made to the following bank account:

Account no.: 7694.05.14815  
IBAN no.: NO31 7694 0514 815  
Name and address of the bank: DNB BANK ASA, N-0021 Oslo, Norway  
Swift/BIC code: DNBANOKKXXX

11.3 The transaction shall be clearly marked: “Unused funds”. The name of the Grant Recipient shall be stated, along with Norad’s agreement number and agreement title.

12 SPECIAL PROVISIONS

a) The grant from Norad allocated country-specific activities (including sub-grants to national/local sub-grantees) shall only be spent in countries prioritized under the Norwegian International Climate and Forest Initiative (NICFI). Norad shall approve in writing selection of countries not specified in the Application.

b) Ceres shall submit baseline information related to Norad’s standardised reporting for Norad’s approval within one month from signing the agreement.

c) Ceres shall along with submission of the implementation plan and budget on 15 January 2020, referred to in article 6.1 d) in the Specific Conditions, provide a report, with support documentation, on its follow up on the organizational review undertaken by the Swedish Development Advisers in 2018. Support documentation shall include any updated policies or manuals, two due diligence assessment reports of potential partners and two procurement protocols for purchase of goods or services.

d) In the Agreement’s General Conditions 12.2 d) “changes to the Project’s budget that imply reallocation of more than 10% of a budget line”, one “budget line” is to be interpreted as each budget sub-heading (staffing costs, travel, operating costs, consultant expenses, sub-grants, etc. under each outcome).

e) The Agreement’s General Conditions article 22.1, is revised to “The Grant Recipient shall acknowledge the Norwegian International Climate and Forest Initiative (NICFI)’s support to the Project in all publications and other materials issued in relation to the Project. NICFI’s logo type will be provided by Norad upon request. All use of NICFI’s logo type must be approved by Norad.”

13 NOTICES

13.1 All communication to Norad concerning the Agreement shall be directed to the Civil Society Department at the following e-mail address: SIVSA.NORAD-Post@norad.no (with copy to Norad’s desk officer).

13.2 All communication to the Grant Recipient concerning the Agreement shall be directed to Susan Boyer at the following e-mail address: boyer@ceres.org.

13.3 Norad’s agreement number and agreement title shall be stated in all correspondence regarding this Agreement, including disbursement requests and repayment of unused funds.
14.1 By signing part 1 of the Agreement, the Parties confirm receipt and approval of part II; General Conditions, and part III; Procurement Provisions, which all form an integral part of the Agreement.

14.2 This Agreement has been signed in two original copies in the English language. In the event of any discrepancies between this English language version and any later translations, the English language version shall prevail.

Place: Oslo, Norway
Date: 30 April 2014

[Signature]
for the Norwegian Agency for Development Cooperation,
Inger Brodal
Assistant Director
Civil Society Department

[Signature]
For Ceres, Inc.,
Mindy S. Lubber
Chief Executive Officer and President

Attachments:
Annex A: Approved budget for the Project
Annex B: Results framework
PART II: GENERAL CONDITIONS
APPLICABLE TO GRANTS FROM
THE NORWEGIAN AGENCY FOR DEVELOPMENT COOPERATION

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1 IMPLEMENTATION PLAN AND BUDGET

1.1 Any updated implementation plan to be submitted in accordance with the Specific Conditions shall be directly related to the results framework and shall specify planned activities and outputs and time schedules for the upcoming reporting period.

1.2 Any updated budget to be submitted in accordance with the Specific Conditions shall be based on the approved budget in Annex A and include estimated income to the Project from all sources as well as planned expenditures for the upcoming reporting period. The estimated financial need of the Project in the upcoming reporting period shall be clearly stated.

1.3 Significant deviations from or changes to the implementation plan and budget is subject to Norad’s prior, written approval as outlined in article 12 of the General Conditions.

2 PROGRESS REPORT

2.1 Any progress reports to be submitted in accordance with the Specific Conditions shall describe the results achieved by the Project during the reporting period. The report shall be set up in a way that allows direct comparison with the latest approved Application, implementation plan and budget, and shall be signed by an authorised representative of the Grant Recipient.

2.2 The progress reports shall, as a minimum, include:

a) an account of the results achieved so far by the Project, using the format, indicators and targets of the approved results framework. The overview must:
   - show delivered outputs compared to planned outputs;
   - show the Project’s progress towards achieving the Outcome;
   - if possible, describe the likelihood of the Impact being achieved;

b) an account and assessment of deviations from the latest approved implementation plan and Application;

c) an assessment of how efficiently Project resources have been turned into Outputs;

d) a brief account of materialised risk factors to the Project, including how these have been handled in the reporting period and/or will be handled in the future. Identified risks related to the climate and environment, gender equality, corruption and other financial mismanagement and human rights shall always be accounted for.

3 FINANCIAL REPORT

3.1 Any financial report to be submitted in accordance with the Specific Conditions shall comprise financial statements with a comparison to the latest approved budget for the reporting period, as well as an identification of any deviations from the budget as per clause 3.3 below. The financial report shall be certified by the financial controller (or equivalent) as well as an authorised representative of the Grant Recipient.

3.2 The financial statements shall be set up in a way that allows for direct comparison with the latest approved budget, using the same currency and budget line items. They shall, as a minimum, include:

a) the accounting principles applied;

b) income from all sources, including bank interest. Norad’s contribution shall be specified;

c) expenses charged/capitalised in the relevant reporting period;

d) expenses charged/capitalised from start-up of the Project to the end of the reporting period;

e) unused funds as per the reporting date;
f) overhead/indirect costs to be covered by the Grant in accordance with article 4 of the Specific Conditions;
g) balance sheet, when required in accordance with the accounting principles applied;
h) explanatory notes including a description of the accounting policies used and any other explanatory material necessary for transparent financial reporting of the Project.

3.3 Deviations between the approved budget and the expenses charged/capitalised shall be highlighted with information on both nominal amounts and percentage of each deviation. The Grant Recipient shall include a written explanation of any deviations amounting to more than 10% from a budget line.

4 FINAL REPORT

4.1 The final report to be submitted in accordance with the Specific Conditions shall describe the results achieved by the Project during the Support Period. The report shall be set up in a way that allows for a direct comparison with the Application, and shall be signed by an authorised representative of the Grant Recipient.

4.2 The final report shall, as a minimum, include:

a) the items listed for the progress reports described in article 2 of the General Conditions, covering the entire Support Period;
b) an assessment of the Project’s effect on society (Impact);
c) a description of the main lessons learned from the Project;
d) an assessment of the sustainability of the results achieved by the Project.

5 AUDIT

5.1 If an audit of the Project’s financial statements is required pursuant to the Specific Conditions, the audit shall be carried out by an independent chartered/certified or state-authorised public accountant (auditor).

5.2 Norad reserves the right to approve the auditor, and may require that the auditor shall be replaced if Norad finds that the auditor has not performed satisfactorily or if there is any doubt as to the auditor’s independence or professional standards.

5.3 The auditor shall form an opinion on whether the Project’s financial statements fairly reflect the financial position of the Project and whether they are prepared, in all material respects, in accordance with the applicable financial reporting framework, namely:

a) the accounting principles followed by the Grant Recipient and;
b) the requirements of article 3 clause 2 of the General Conditions.

5.4 The auditor shall report in accordance with the applicable audit standard, as agreed in the Specific Conditions.

5.5 The audit report shall include:

a) the Project name and agreement number;
b) identification of the Project’s total expenses and total income;
c) the subject of the audit;
d) the financial reporting framework applied;
e) the auditing standards applied.
5.6 In addition to the Project’s audit report, the auditor shall submit a management letter (matters for governance attention), which shall contain any findings made during the audit of the Project. It shall also list any measures that have been taken as a result of previous audits and whether such measures have been adequate to deal with reported shortcomings.

5.7 If any findings have been reported in the Project’s management letter, the Grant Recipient shall prepare a response including an action plan to be submitted to Norad together with the management letter.

5.8 The costs of the audit of the Project’s financial statements shall be included in the Project’s budget.

5.9 The audit requirements stated in this Agreement are applicable for the total Grant, including any part of the Grant that has been transferred to a cooperating partner.

5.10 The auditor of the Project’s consolidated financial statement is responsible for the direction, supervision and performance of the audit of any part of the Grant that has been transferred to a cooperating partner. The auditor shall ensure that those performing the audit for cooperating partners have the appropriate qualifications, that the audit is in compliance with professional standards, and that the audit report is appropriate under the circumstances.

5.11 The auditor of the Project’s consolidated financial statement shall express an opinion on whether the statement is prepared, in all material respects, in accordance with the requirements of this Agreement. To this end, the auditor shall obtain sufficient appropriate audit evidence regarding the financial statements of the cooperating partner and the consolidation process.

6 CONTROL MEASURES

6.1 Representatives of Norad and the Norwegian Auditor General may at all times carry out independent reviews, audits, field visits or evaluations or other control measures related to the Project. The objective of such control measures may be i.a. to verify that the Grant has been used in accordance with the Agreement or to evaluate the achievement of results.

6.2 The Grant Recipient shall facilitate such control measures by providing all information and documentation necessary to carry out the relevant initiative, as well as ensuring unrestricted access to any premises, records, goods and documents requested.

6.3 The representatives of Norad and the Norwegian Auditor General shall also have access to the Grant Recipient’s auditor and the auditor’s assessments of all information pertaining to the Grant Recipient and the Project. The Grant Recipient shall release the auditor from any confidentiality obligations in order to facilitate such access.

6.4 The rights and obligations of this article 6 shall remain in force for 5 years following expiry or termination of the Agreement.
7 FINANCIAL MANAGEMENT

7.1 The Grant Recipient shall keep accurate accounts of the Project’s income and expenditure using an appropriate accounting- and double-entry book-keeping system\(^1\) in accordance with the applicable accounting- and bookkeeping policies in the jurisdiction of the Grant Recipient.

7.2 The accounts shall be kept up to date at least on a monthly basis. Bank reconciliations\(^2\) and cash reconciliations\(^3\) shall be completed at least every month, and shall be documented by the Grant Recipient.

7.3 Income and expenditures relating to the Project must be easily identifiable and verifiable, either by using separate accounts for the Project or by ensuring that Project expenditure can be easily identified and traced within the general accounting- and bookkeeping systems. The accounts must provide details of bank interest accrued on the Grant.

7.4 The Grant Recipient shall keep the Project’s accounting records for at least 5 years from the time of Norad’s approval of the final report for the Project. This shall include i.a. vouchers, receipts, contracts and bank statements.

8 EXCHANGE RATE FLUCTUATIONS

8.1 If the Grant is converted into another currency, the exchange shall be made through a national or commercial bank unless otherwise approved by Norad.

8.2 If exchange rate fluctuations decrease the value of the Grant to such an extent that this will have consequences for the implementation of the Project, the Grant Recipient shall inform Norad as soon as possible.

8.3 If exchange rate fluctuations increase the value of the Grant, the gain shall be treated as disbursed Grant funds and used for Project purposes. Net surplus from conversion into foreign currency shall be subtracted from future disbursements or repaid as unused funds at the end of the Support Period, unless otherwise agreed between the Parties.

9 EQUIPMENT, CONSUMABLES AND INTELLECTUAL PROPERTY RIGHTS

9.1 The right of ownership to equipment, consumables and intellectual property rights procured or developed by use of the Grant shall vest in the Grant Recipient or its cooperating partner, unless otherwise stated in the Application. All matters associated with such equipment, consumables and intellectual property rights are the exclusive responsibility of the Grant Recipient. However, significant use of such equipment, consumables and intellectual property rights for purposes outside the Project shall be subject to the Norad’s prior approval, as outlined in Article 12 of the General Conditions.

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1 A double-entry bookkeeping system is a system of bookkeeping where every entry to an account requires a corresponding and opposite entry to a different account.
2 Bank reconciliation is a process of verifying whether the sum found in the bank statements at the end of the period correspond with transactions recorded in the accounting system. This is usually done in conjunction with closure of the accounting records.
3 Cash reconciliation is a process of verifying whether the cash at hand at the end of the period corresponds with the amount of cash in the beginning of the period and the registrations of withdrawals and deposits in the period. This is usually done in conjunction with closure of the accounting records.
9.2 Norad shall have a non-exclusive and royalty-free license to use all intellectual property rights procured or developed by the use of the Grant. Norad may assign this right to any individual or organisation at its own discretion.

9.3 Transfer of ownership of such equipment, consumables or intellectual property rights during the Support Period shall be made at market terms. Ownership may not be transferred to an employee of the Grant Recipient or its cooperating partner, or to anyone related or connected to an employee, if such relation could lead to a conflict of interest as described in article 16 of the General Conditions.

9.4 Before a transfer is decided, the Grant Recipient shall assess whether it may have an impact on the Project and, where appropriate, consult with Norad. Any income from a transfer shall accrue to the Project, and shall be reported in the financial statement of the Project.

9.5 The Grant Recipient shall prepare a record of transfer of ownership for any equipment, consumables and intellectual property rights. The record shall comprise information about the object of transfer, the original purchase price paid by the Grant Recipient, price offers received, the final sales price and the name of the purchaser. The record shall be submitted to Norad along with the first progress report due after the sale.

9.6 If the activities of the Project do not continue after the end of the Support Period or after termination of the Agreement, the Grant Recipient shall inform Norad about the remaining equipment and goods that have been purchased by use of the Grant. The Norad may require that such assets be sold. Such sale shall be completed in accordance with the procedures described above. Income from the sale shall be repaid to Norad unless otherwise agreed by the Parties.

10 REAL PROPERTY

10.1 The Grant may not be used to purchase or construct real property (land or buildings) unless explicitly approved by Norad.

10.2 If Norad has approved a purchase or construction of real property, the Grant Recipient and Norad shall agree on the details concerning the ownership and the status of the real property after the end of the Support Period and/or the end of the Project. The agreement may be formalised in the Specific Conditions or in a separate agreement document.

10.3 Norad may in such an agreement require i.a. that the real property shall be sold after the end of the Support Period and that the proceeds from the sale shall be repaid to Norad. Norad may also reserve the right to establish security interests in any real property purchased by use of the Grant.

11 TRANSFER OF THE GRANT TO A COOPERATING PARTNER

11.1 Transfer of all or part of the Grant including assets to a cooperating partner shall be documented through a written agreement. The agreement shall specify that the cooperating partner is required to comply with the provisions of this Agreement and to cooperate with the Grant Recipient to ensure that the Grant Recipient is able to fulfil its obligations hereunder.

11.2 The agreement between the Grant Recipient and the cooperating partner shall have provisions related i.a. reporting, audit, procurement and measures to prevent financial irregularities. Furthermore, the agreement shall explicitly state that:
a) both the Grant Recipient, Norad and the Norwegian Auditor General shall have the same access to undertake the control measures related to the cooperating partner’s use of the Grant as described in article 6 of the General Conditions.

b) the Grant Recipient shall be entitled to claim repayment of the Grant from the cooperating partner in the same instances and to the same extent that Norad is entitled to claim repayment from the Grant Recipient, and the cooperating partner shall accept that Norad has the right to claim repayment directly from the cooperating partner to the same extent as the Grant Recipient.

c) the cooperating partner shall accept the choice of law and settlement of disputes provisions in article 24 of the General Conditions in relation to any disputes arising between the cooperating partner and Norad.

11.3 The Grant Recipient shall assure itself that the cooperating partner has the necessary competence and internal procedures to meet the requirements of the Agreement and shall follow-up the cooperating partner’s compliance with the Agreement throughout the Support Period.

11.4 The Grant may not be transferred to a cooperating partner who has previously been charged or sentenced for any criminal activity unless explicitly approved by Norad.

11.5 The Grant Recipient shall remain fully responsible towards Norad for any part of the Grant, including assets, that has been transferred to a cooperating partner.

12 CHANGES TO THE PROJECT OR THE GRANT RECIPIENT

12.1 Any significant deviations from or changes to the Application or approved implementation plans or budgets are subject to Norad’s prior, written approval. The same applies to significant changes to, or circumstances materially affecting, the Grant Recipient’s organisation.

12.2 The following deviations/changes shall always be subject to Norad’s prior written approval:

- any changes to the Project’s sources of income,
- any changes to the results framework or scope of the Project,
- changes to the implementation plan which implies a delay of more than three months of any activity,
- changes to the Project’s budget that imply reallocation of more than 10% of a budget line.

12.3 Norad may suspend disbursements of the Grant until such changes have been approved.

13 EXTENSION OF THE SUPPORT PERIOD

13.1 The Support Period of the Project is set out in the Specific Conditions. The Grant Recipient must, without delay, inform Norad of any circumstances likely to hamper or delay the implementation of the Project.

13.2 The Grant Recipient may request an extension of the Support Period if this is necessary to complete all planned activities. The request must state the reasons for the delay and supporting documentation must be enclosed. Norad shall approve or decline the request in writing.

14 TRANSPARENCY

14.1 The Grant Recipient shall publish the following in a dedicated and easily accessible place of its internet site:
14.2 Publication shall take place as soon as possible, and at the latest within six months after the contracts, cooperation agreements and/or other sub-agreements were entered into.

14.3 The Grant Recipient shall make other project documentation, including the Application and all agreed reports, available to anyone upon request. Requests for disclosure may be denied if such disclosure is prohibited by confidentiality obligations and/or if it may be detrimental to the Grant Recipient’s legitimate interests.

15 FINANCIAL IRREGULARITIES

15.1 The Grant Recipient is required to practise zero tolerance against corruption and other financial irregularities within and related to the Project. The zero tolerance policy applies to all staff members, consultants and other non-staff personnel and to cooperating partners and beneficiaries of the Grant.

15.2 Financial irregularities refers to all kinds of:

a) corruption, including bribery, nepotism and illegal gratuities;
b) misappropriation of cash, inventory and all other kinds of assets;
c) financial and non-financial fraudulent statements;
d) all other use of Project funds which is not in accordance with the implementation plan and budget.

15.3 In order to fulfil the zero tolerance requirement, the Grant Recipient shall:

a) organise its operations and internal control systems in a way that financial irregularities are prevented and detected;
b) do its utmost to prevent and stop financial irregularities within and related to the Project;
c) require that all staff involved in, and any consultants, suppliers and contractors financed under the Project refrain from financial irregularities.

15.4 The Grant Recipient shall inform Norad immediately of any indication of financial irregularities in or related to the Project. The Grant Recipient shall provide Norad with an account of all the known facts and an assessment of how the matter should be followed up, including whether criminal prosecution or other sanctions are considered appropriate.

15.5 The matter will be handled by Norad in accordance with Norad’s guidelines for handling suspicion of financial irregularities. The Grant Recipient shall cooperate fully with Norad’s investigation and follow-up. If requested by Norad, the Grant Recipient shall initiate prosecution and/or apply other sanctions against persons or entities suspected of financial irregularities.

15.6 Norad may claim repayment of all or parts of the Grant in accordance with article 17 of the General Conditions if it finds that any financial irregularities have taken place in or related to the
Project. The repayment claim may also include any interest, investment income or any other financial gain obtained as a result of the financial irregularity.

16 CONFLICT OF INTEREST

16.1 The Grant Recipient shall take all necessary precautions to avoid any conflicts of interest in all matters related to the Project.

16.2 Conflict of interest refers to any situation where the impartial and objective exercise of the functions of anyone acting on behalf of the Grant Recipient is, or may be, compromised for reasons involving family, personal life, political or national affinity, economic interest or any other connection or shared interest with another person.

16.3 If a conflict of interest occurs, the Grant Recipient shall, without delay, take all necessary measures to resolve the conflict, e.g. by replacing the person in question by or by obtaining independent verification of the terms of the proposed decision or transaction.

16.4 If the conflict of interest cannot be resolved and/or if it relates to a decision or decision of special significance to the Project, the decision or transaction may not be concluded without the prior, written approval of Norad.

17 BREACH OF THE AGREEMENT

17.1 If the Grant Recipient fails to fulfill its obligations under this Agreement and/or if there is suspicion of financial irregularities, Norad may suspend disbursement of all or part of the Grant.

17.2 In the event of material breach of the Agreement, Norad may terminate the Agreement with immediate effect, and/or claim repayment of all or parts of the Grant.

17.3 Material breach of the Agreement shall include, without limitation, the following situations:

a) all or part of the Grant has not been used in accordance with the Agreement and/or approved implementation plans and budget,

b) the Grant Recipient has made false or incomplete statements to obtain the Grant,

c) the use of the Grant has not been satisfactorily accounted for,

d) the Grant Recipient has, after having being granted an extended deadline, failed to provide the agreed reports, or has knowingly provided reports that do not reflect reality,

e) financial irregularities, grave professional misconduct or illegal activity of any form have taken place within the Grant Recipient or its cooperating partners,

f) the Grant Recipient has failed to inform Norad of indication of financial irregularities within the Project in accordance with article 15 of the General Conditions,

 g) the Grant Recipient has changed legal personality without prior notification to Norad,

h) the Grant Recipient is bankrupt, being wound up or is having its affairs administered by the courts, or is subject to any analogous or corresponding procedure provided for under national legislation.

17.4 The Grant Recipient shall inform Norad immediately of any circumstances that may indicate or lead to a breach of Agreement, and shall provide Norad with any information or documentation it may reasonably require in order to determine if a breach of the Agreement has occurred.

17.5 Norad may also suspend disbursements or terminate the Agreement with immediate effect if a material breach of another agreement between Norad and the Grant Recipient has been established.
18 TERMINATION OF THE AGREEMENT

18.1 Each of the Parties may terminate the Agreement upon a written notice.

18.2 The Support Period shall end three months after the date of the notice of termination. During these three months, the Grant Recipient may only use the Grant to cover commitments that have been established before the date of the notice of termination.

18.3 If the Project cannot continue without the Grant, the Grant Recipient shall use these three months to discontinue or scale down the Project promptly and in an orderly and financially sound manner. Any funds that remain unused at the end of the Support Period shall be repaid to Norad.

18.4 The Grant Recipient shall submit a final report to Norad within three months of the end of the Support Period. The final report shall meet the requirements set out in article 4 of the General Conditions and shall also include a financial report and audit report covering the period from the previous financial report until the end of the Support Period.

18.5 The Agreement will be considered terminated when the final report has been approved by Norad and any remaining funds have been repaid.

19 WAIVER AND IMMUNITIES

19.1 Nothing in the Agreement or any document related to the Agreement shall imply a waiver, express or implied, by Norad, the Government of Norway or any of its officials of any privileges or immunity enjoyed by them or their acceptance of the jurisdiction of the courts of any country over disputes arising thereof. This article 19 will not prevent arbitration or court proceedings in the legal venue of the Grant Recipient pursuant to article 24 of the General Conditions.

20 LIABILITY

20.1 Norad shall not under any circumstances or for any reason be held liable for damage, injury or loss of income sustained by the Grant Recipient or its staff or property as a direct or indirect consequence of the Project. Norad will not accept any claim for compensation or increases in payment in connection with such damage, injury or loss of income.

20.2 The Grant Recipient shall assume sole liability towards third parties, including liability for damage, injury or loss of income of any kind sustained by them as a direct or indirect consequence of the Project. The Grant Recipient shall indemnify Norad against any claim or action from the Grant Recipient’s employees or third parties in relation to the Project.

21 ASSIGNMENT

21.1 The Agreement and/or the Grant may not be assigned to a third party without the prior written consent of Norad. This shall not, however, prevent transfer of parts of the Grant to a cooperating partner in accordance with article 11 of the General Conditions.

22 RECOGNITION AND PUBLICATION

22.1 The Grant Recipient shall acknowledge Norad’s support to the Project in all publications and other materials issued in relation to the Project. Norad’s logotype will be provided by Norad upon request. All use of Norad’s logotype must be approved by Norad.
23 ENTRY INTO FORCE, DURATION AND AMENDMENT

23.1 The Agreement shall enter into force at the date of the last signature and shall remain in force until all obligations arising from it have been fulfilled, or until it is terminated in accordance with the provisions of the General Conditions. Whether the obligations of the Agreement shall be considered fulfilled, will be determined through consultations between the Parties and confirmed by Norad in a completion letter.

23.2 The Agreement may be amended. Any such amendment must be agreed upon in writing between the Parties and shall become an integral part of the Agreement.

23.3 Termination or expiry of the Agreement shall not release the Parties from any liability arising from any act or omission that has taken place prior to such termination or expiry.

24 CHOICE OF LAW AND SETTLEMENT OF DISPUTES

24.1 The Agreement shall be governed and construed in accordance with Norwegian law.

24.2 If any dispute arises relating to the implementation or interpretation of the Agreement, the Parties shall seek to reach an amicable solution.

24.3 Any dispute arising out of or in connection with the Agreement that cannot be solved amicably, shall exclusively be settled before the Norwegian courts of law with Oslo District Court as legal venue.

24.4 The Grant Recipient accepts that Norad can, at its own sole discretion and as an alternative to the legal venue mentioned above, choose to settle the dispute by

a) the courts in the legal venue of the Grant Recipient, or
b) arbitration in accordance with the Arbitration Rules of the Arbitration Institute of the Stockholm Chamber of Commerce. The arbitral tribunal shall be composed of three arbitrators. If the disputed amount is below an amount corresponding to NOK 10 000 000 the arbitral tribunal shall, however, be composed of a sole arbitrator. The seat of arbitration shall be Stockholm, Sweden, and the language to be used in the arbitral proceedings shall be English. The Parties agree that neither the arbitral proceedings nor the award shall be subject to any confidentiality.

24.5 The Parties agree that no other courts of law, than as set out in this article 24, shall have jurisdiction over disputes arising out of or in connection with this Agreement.
PART III: PROCUREMENT  
IN THE CONTEXT OF PROJECTS FINANCED BY  
THE NORWEGIAN AGENCY FOR DEVELOPMENT  
COOPERATION

1 INTRODUCTION

1.1 This Part III sets out procurement rules and principles which shall be applied by the Grant Recipient when procuring goods, services or works to Projects financed by the Agency for Development Cooperation (Norad). Stricter rules may supplement the compulsory minimum rules set forth in this Part III.

1.2 Norad may carry out ex post checks on the Grant Recipient’s compliance with the rules set forth in this Part III.

1.3 Failure to comply with the rules set forth in this Part III shall render the Project expenditure ineligible for Norad funding and may lead to withholding funds or claim for repayment in accordance with article 17 of the General Conditions (Part II) of this Agreement.

1.4 Contracts shall not be split artificially to circumvent the procurement thresholds. All monetary amounts referred to in this Part III are amounts excluding value-added tax (VAT).

1.5 The procurement provisions shall also apply to any procurements to be carried out by the Grant Recipient’s cooperation partners or others. The Grant Recipient shall be responsible for compliance as per article 11 of the General Conditions (Part II) of this Agreement regardless of whether the procurement is carried out by the Grant Recipient itself or its cooperation partners or others.

1.6 Sections 1 to 4 set out rules, which shall apply to all contracts. Sections 5 to 6 contain specific rules for service, supply and works contracts. Section 7 lists the situations where a negotiated procedure without prior publication is permitted.

2 BASIC PRINCIPLES

2.1 If a Project requires procurement by the Grant Recipient, the contract must be awarded following a tender procedure to the most economically advantageous tender (i.e. to the tenderer obtaining the best score based on price and quality), or, as appropriate, to the tenderer offering the lowest price. In doing so, the Grant Recipient shall avoid any conflict of interests and respect the following basic principles:
a) **Competition**: The procedures applied and the award of contracts shall be based on fair competition.

b) **Equal treatment and non-discrimination**: Participation in tender procedures shall be open on equal terms to all natural and legal persons. During the entire procurement and the award of contracts, the Grant Recipient shall not discriminate against candidates/tenderers or groups of candidates/tenderers.

c) **Transparency and ex-ante publicity**: As a general rule, tender procedures shall be based on prior publication. Where the Grant Recipient does not launch an open tender procedure, it shall justify the choice of tenderers that are invited to submit an offer.

d) **Objective criteria**: The Grant Recipient shall evaluate the offers received against objective criteria, which enable the Grant Recipient to measure the quality of the offers and shall take into account the price (the offer with the lowest price shall be awarded the highest score for the price criterion). The criteria shall be set out beforehand and shall be relevant to the contract in question.

e) **Notoriety**: The Grant Recipient shall keep sufficient and appropriate records and documentation with regard to the procedure, its evaluation and award.

3 **ELIGIBLE TENDERERS**

3.1 Tenderers must provide information on their legal form and ownership structure.

3.2 Tenderers shall be excluded from participation in a procurement procedure if:

a) they are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations. However, tenderers in this situation may be eligible to participate insofar as the Grant Recipient is able to purchase supplies on particularly advantageous terms from either a supplier which is definitively winding up its business activities, or the receivers or liquidators of a bankruptcy, through an arrangement with creditors, or through a similar procedure under national law;

b) they or persons having powers of representation, decision-making or control over them have been convicted of an offence concerning their professional conduct by a final judgment;

c) they have been guilty of grave professional misconduct; proven by any means which the Grant Recipient can justify;

d) they have not fulfilled obligations relating to the payment of social security contributions or taxes in accordance with the legal provisions of the country in which they are established, or with those of the country of the Grant Recipient or those of the country where the contract is to be performed;
e) they or persons having powers of representation, decision-making or control over them have been convicted for fraud, corruption, involvement in a criminal organisation or money laundering by a final judgment;

f) they make use of child labour or forced labour and/or practise discrimination, and/or do not respect the right to freedom of association and the right to organise and engage in collective bargaining pursuant to the core conventions of the International Labour Organization (ILO).

3.3 Tenderers shall confirm in writing that they are not in any of the situations listed above. Even if such confirmation is given by a tenderer, the Grant Recipient shall investigate any of the situations listed above if it has reasonable grounds to doubt the contents of such confirmation.

3.4 Contracts shall not be awarded to tenderers which, during the procurement procedure:

a) are subject to a conflict of interests;

b) are guilty of misrepresentation in supplying the information required by the Grant Recipient as a condition of participation in the tender procedure, or fail to supply this information.

4 GENERAL PROCUREMENT RULES

4.1 The tender documents shall be drafted in accordance with best international practice. The Grant Recipient may voluntarily use the models published in the Practical Guide on the EuropeAid (EU) website.

4.2 The Grant Recipient shall take into account universal design and the potential environmental impact of any planned procurements.

4.3 All invitations to submit tenders shall state that offers will be rejected if any illegal or corrupt practices have taken place in connection with the award. All contracts concluded under the Project shall state that the Grant Recipient may terminate the contract if it finds that illegal or corrupt practices have taken place in connection with the contract award or execution.

4.4 The time-limits for receipt of tenders and requests to participate must be sufficient to allow interested parties a reasonable and appropriate period to prepare and submit their tenders.

4.5 An evaluation committee must be set up to evaluate applications and/or tenders of a value of NOK 500,000 or more on the basis of the exclusion, selection and award criteria. This committee must have an odd number of members, at least three, with all the technical and administrative capacities necessary to give an informed opinion on the tenders.
4.6 For contracts with a value exceeding NOK 100 000, the Grant Recipient shall compile a written record with documentation of all assessments and decisions during all steps of the procurement process from the planning stage until the signing of the contract. Upon request by Norad, the Grant Recipient shall deliver its written record to Norad and grant Norad access to all relevant information and documentation related to the procurement procedure and practices applied.

5 AWARD OF CONTRACTS

5.1 Contracts with a value of less than NOK 500 000 may be awarded by using any procurement procedure established by the Grant Recipient, while respecting the rules and principles laid down in Sections 1 to 4 of this Part III.

5.2 Contracts with a value exceeding NOK 500 000 shall be awarded by means of one of the following procurement procedures:

a) Open tender procedure: In open procedures, any interested tenderer may submit a tender in response to a call for competition. The tender shall be accompanied by the information for qualitative selection as requested by the Grant Recipient.

b) Restricted procedure: In restricted procedures, any tenderer may submit a request to participate in response to a call for competition by providing the information for qualitative selection as requested by the Grant Recipient. Only those tenderers invited to do so by the Grant Recipient following its assessment of the information provided may submit a tender. The Grant Recipient may limit the number of suitable candidates to be invited to participate in the procedure.

c) Competitive procedure with negotiation: In competitive procedures with negotiation, any tenderer may submit a request to participate or a tender in response to a call for competition by providing the information for qualitative selection as requested by the Grant Recipient. Tenderers may submit an initial tender, which shall be the basis for subsequent negotiations. The minimum requirements and the award criteria shall not be subject to negotiations.

5.3 Where the Grant Recipient does not launch an open tender procedure, it shall justify and document in writing the choice of tenderers that are invited to submit an offer.

5.4 Deviations from the procedures listed in Section 5.2 are limited to the situations listed in Section 7 of this Part II.

6 PUBLICATION OF PROCUREMENT NOTICE

6.1 The following shall apply with respect to publication of the procurement notice:

1 Definitions of different types of contracts and procedures can be found in Directive 2014/24/EU.
a) Service and supply contracts from NOK 500,000 to less than NOK 2,500,000 and works contracts from NOK 500,000 to less than NOK 40,000,000

The prior procurement notice shall be published in all appropriate media, at least in the country in which the Project will be carried out as well as on the Grant Recipient's website.

b) Service and supply contracts with a value of NOK 2,500,000 and above and works contracts with a value of NOK 40,000,000 and above

The prior procurement notice shall be published in all appropriate media, in particular on the Grant Recipient's website, in the international press and the national press of the country in which the Project will be carried out, and in any other relevant specialist periodicals.

7 USE OF NEGOTIATED PROCEDURE WITHOUT PRIOR PUBLICATION

7.1 The Grant Recipient may use a negotiated procedure without prior publication in the following cases:

a) if any of the circumstances set out in Article 32 of Directive 2014/24/EU are present;

b) for purposes of humanitarian aid and civil protection operations or for crisis management aid in a crisis that has been formally recognised by and for the time period declared by Norad;

c) where the services are entrusted to public-sector or non-profit bodies and relate to activities of an institutional nature or are designed to provide assistance to people in the social field;

d) for contracts declared to be secret, or whose performance must be accompanied by special security measures, or when the protection of the essential interests of the Norad so requires.
## DIRECT STAFFING COSTS

### Project Oversight
- **President and CEO (Mindy Luban)**
  - Total No. of Days: 10.64
  - Budget Request: 952.19 USD
- **Chief Operating Officer (Dawn Watson)**
  - Total No. of Days: 17.40
  - Budget Request: 308.81 USD

### Project Leads:
- **Sr. Director, Water & Food (Brooke Barton)**
  - Total No. of Days: 108.62
  - Budget Request: 506.69 USD
- **Director, Food & Forests (Linda Nash)**
  - Total No. of Days: 174.00
  - Budget Request: 320.57 USD
- **Sr. Manager, Food & Forests (Sukhan Collins)**
  - Total No. of Days: 140.00
  - Budget Request: 237.85 USD
- **Manager, Food & Forests (TFH - Estimated hire - July 2016)**
  - Total No. of Days: 120.00
  - Budget Request: 155.90 USD
- **Manager, Communications (TFH)**
  - Total No. of Days: 14.60
  - Budget Request: 241.67 USD
- **Sr. Associate, Food & Forests (Kathleen Morris)**
  - Total No. of Days: 104.00
  - Budget Request: 80.00 USD
- **Sr. Associate, Food & Forests/Marketing & ED (Anto Sowon)**
  - Total No. of Days: 80.00
  - Budget Request: 108.00 USD
- **Associate, Food & Forests (TFH - Estimated hire - July 2016)**
  - Total No. of Days: 70.00
  - Budget Request: 145.59 USD

### Project Support:
- **Sr. Director International Investor Engagement (Chris Fox)**
  - Total No. of Days: 8.67
  - Budget Request: 401.72 USD
- **Sr. Manager, Water (Lisa Roberts)**
  - Total No. of Days: 3.48
  - Budget Request: 291.15 USD
- **Manager, Investor Engagement (Sara McCracken)**
  - Total No. of Days: 174.00
  - Budget Request: 249.04 USD
- **Senior Associate, Investor Engagement/Delegation (TFH)**
  - Total No. of Days: 127.00
  - Budget Request: 241.54 USD
- **Communications Team Support (TFH)**
  - Total No. of Days: 21.75
  - Budget Request: 278.40 USD
- **Planning & Evaluation Team Support (TFH)**
  - Total No. of Days: 34.00
  - Budget Request: 124.15 USD

### Total ETEs:
- **Total Salaries - Permanent Staff**
  - Total No. of Days: 6,666
  - Budget Request: 1,179 USD
- **Interns**
  - Total No. of Days: 17,900
  - Budget Request: 8,200 USD
- **Engagement Benefits (25% of salaries)**
  - Total No. of Days: 8,250
  - Budget Request: 2,062 USD

### TOTAL STAFFING COSTS:
- Total Budget: 67,603 USD
- Total No. of Days: 150,474 USD

## DIRECT EXPENSES:

### Outcome 1 - Direct Expenses
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<thead>
<tr>
<th>Expense Category</th>
<th>May 1, 2019 - December 31, 2019</th>
<th>January 1, 2020 - April 30, 2021</th>
<th>May 1, 2019 - April 30, 2021</th>
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<tr>
<td>Travel</td>
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<tr>
<td>Operating costs</td>
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<td>36.326</td>
<td>153.393</td>
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<td>Bloomberg Terminal</td>
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<tr>
<td>Meeting/Travel</td>
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<td>6.667</td>
<td>19.000</td>
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<td>2 computers, phone, printing, copying, shared subscriptions</td>
<td>5.000</td>
<td>5.000</td>
<td>10.000</td>
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<tr>
<td>Investor Portal</td>
<td>3.333</td>
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<td>0.000</td>
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<tr>
<td>Rent and operating expenses</td>
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<td>315.551</td>
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<tr>
<td>Consultant Expenses</td>
<td>130.000</td>
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<td>145.000</td>
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<tr>
<td>Consultant - Investor Guide - GIS Estimations</td>
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<td>15.000</td>
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<tr>
<td>Consultant - Investor Guide - Print and</td>
<td>0.000</td>
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<tr>
<td>Consultant - Investor Guide - Graphics Design</td>
<td>0.000</td>
<td>0.000</td>
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</tr>
</tbody>
</table>

### Total Costs:
- Total Budget: 627,053 USD
- Total No. of Days: 356,469 USD
<table>
<thead>
<tr>
<th>Consultants - Engage the Chain revising ETC Content Refresh</th>
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<tbody>
<tr>
<td>Consultants - Engage the Chain web development</td>
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<tr>
<td>Sub-regional forest trends</td>
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<tr>
<td>Cocoa-Investor Engagement Materials</td>
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<td>Cocoa-FC Commodities Brief</td>
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<td>Cocoa-Benchmarking</td>
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<tr>
<td>Project Audit</td>
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**Outcomes 2: Direct Expenses**

<table>
<thead>
<tr>
<th>Travel</th>
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<th>120,000</th>
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</thead>
<tbody>
<tr>
<td>Consultant Expenses</td>
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<tr>
<td>Consultant Expenses</td>
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<td>Consultations - Writing, Analysis, Graphics</td>
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<tr>
<td>Consultations - Communications</td>
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</tr>
<tr>
<td>Sub-regional Supplier Incentives and Non Compliance</td>
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<td>100,000</td>
</tr>
<tr>
<td>Brazil - Rice</td>
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<tr>
<td>Brazil - Soy</td>
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</tr>
<tr>
<td>Indonesia - Palm</td>
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</tr>
<tr>
<td>Africa (TDI) - Cocoa</td>
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**Outcomes 3: Direct Expenses**

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<thead>
<tr>
<th>Travel</th>
<th>18,000</th>
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</thead>
<tbody>
<tr>
<td>Audits, monitoring and evaluations</td>
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<td>12,000</td>
</tr>
</tbody>
</table>

**TOTAL DIRECT EXPENSES**

| NOK 39,646,810 | NOK 37,863 |

**Overhead (7%)**

| NOK 14,337,179 | NOK 9,552 |

**TOTAL PROJECT COSTS (USD)**

| NOK 18,307,389 | NOK 7,207,820 |

**TOTAL PROJECT COSTS (NOK) (conversion rate on 5 Feb 2019)**

| NOK 31,719,305 | NOK 27,415,024 |

---

**Total Amount per country and globally**

<table>
<thead>
<tr>
<th>Country</th>
<th>Total Budget V2</th>
<th>Total Request V2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Global</td>
<td>5,05,950</td>
<td>2,52,902</td>
</tr>
<tr>
<td>Brazil</td>
<td>150,000</td>
<td>100,000</td>
</tr>
<tr>
<td>Indonesia</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Africa (TDI)</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**TOTAL PROJECT COSTS (USD)**

| NOK 9,04,304 | NOK 3,84,810 |

**TOTAL PROJECT COSTS (NOK) (conversion rate on 5 Feb 2019)**

| NOK 18,376,679 | NOK 7,207,820 |

---

**Confirmed Revenue (USD)**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gordon &amp; Betty Moore Foundation (secured)</td>
<td>$501,767</td>
</tr>
<tr>
<td>David &amp; Lucile Packard Foundation (secured)</td>
<td>$165,607</td>
</tr>
<tr>
<td>David &amp; Lucile Packard Foundation (projected renewal)</td>
<td>$33,222</td>
</tr>
</tbody>
</table>

**Total Confirmed and Projected**

<table>
<thead>
<tr>
<th>Amount (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$864,600</td>
</tr>
</tbody>
</table>

**Projected Gap (with Noed Funding)**

<table>
<thead>
<tr>
<th>Amount (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$36,663</td>
</tr>
<tr>
<td>Outcomes</td>
</tr>
<tr>
<td>----------</td>
</tr>
<tr>
<td>Outcome 1</td>
</tr>
<tr>
<td>Outcome 2</td>
</tr>
<tr>
<td>Outcome 3</td>
</tr>
</tbody>
</table>

Notes: Although the table is not fully detailed, it appears to outline outcomes, results indicators, and related data. The responsibilities are listed as Companies, but specific roles or teams are not detailed.
### Results

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Status of implementation</th>
<th>Baseline</th>
<th>Stages of implementation</th>
<th>Years involved</th>
<th>Data source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Notes

- **Compliance with Reporting**: We will provide baseline information on companies within one month of signing a contract with ICSTD.
- **Note**: Durability report on indicators 3-5 will be limited to the companies with whom we have direct engagements. Indicators 6-8 are beyond the scope of this report.

### 3.1.3: Scale of implementation of private actors' social and environmental policies and practices that reduce the pressure on forests

1. **Private actors' socio-environmental policies**: These are voluntary or mandatory measures taken by companies to improve their environmental performance. Examples include conservation agreements, sustainable supply chains, and biodiversity conservation projects.
2. **Private actors' socio-environmental practices**: These are the direct actions taken by companies to implement their policies. Examples include the use of eco-labels, certifications, and sustainable sourcing practices.
3. **Scale of implementation**: The scale of implementation refers to the number of companies involved in the program or practice. This includes both the number of companies and the extent of their involvement.
4. **Data source**: The data source for this report is a combination of internal and external sources, including company reports, sustainability assessments, and industry studies.

### Example Table

<table>
<thead>
<tr>
<th>Type of practice</th>
<th>Company name</th>
<th>Scale of implementation</th>
<th>Baseline (2019)</th>
<th>Stages of implementation</th>
<th>Years involved</th>
<th>Data source</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Declaration concerning safety when travelling in high-risk areas

According to Norad’s guidelines, grant applicants shall, upon application for funds, confirm that the company/organisation/institution undertakes sufficient safety assessments for their employees when travelling or staying in high-risk areas.

This declaration is valid for

<table>
<thead>
<tr>
<th>Company/organisation/institution</th>
<th>Ceres, Inc.</th>
<th>Organisation number</th>
<th>QZA-0816 QZA-18/0274</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>99 Chauncy Street, 6th Floor</td>
<td>Postal code</td>
<td>02111</td>
</tr>
<tr>
<td>Place</td>
<td>Boston, MA USA</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

I hereby confirm that ....................... (name of company/organisation/institution):

- will take full responsibility for our employees travelling or staying in high-risk areas in connection with implementation of projects/programmes supported by Norad
- will undertake sufficient safety assessments in this respect
- will ensure that all required safety measures are taken, and that necessary training, equipment, insurance etc, will be provided.

4.30.2019

Date General Manager
Declaration concerning ethical guidelines

According to Norad’s guidelines, grant applicants shall confirm that the company/organisation/institution has ethical guidelines. As a minimum, the guidelines shall include the provisions and requirements listed in “Ethical guidelines - Guide for Norad’s grant recipients”, March 2014.

This declaration is valid for

<table>
<thead>
<tr>
<th>Company/organisation/institution</th>
<th>Organisation number</th>
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</thead>
<tbody>
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<th>Place</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Boston, MA USA</td>
<td></td>
</tr>
</tbody>
</table>

I am familiar with Norad’s ethical guidelines, and hereby confirm that
(name of company/organisation/institution):

- has ethical guidelines that as a minimum, contain the provisions and requirements listed in “Ethical guidelines - Guide for Norad’s grant recipients”
- will strive to ensure compliance with these guidelines in the entire organization at any time
- will grant Norad access to the guidelines as well as information about the work undertaken to ensure compliance with these, upon request.

Date: 1/30/2019
General Manager