

COMMENT TEMPLATE
INCR LISTING STANDARDS DRAFTING COMMITTEE
CONSULTATION PAPER:
Proposed Sustainability Disclosure Listing Standard for Global Stock Exchanges
April 2013

CONSULTATION PROCESS, HOW TO PROVIDE COMMENTS AND TIMELINE

The consultation period is April 5 until May 1, 2013.

The Consultation Questions are designed to elicit feedback on key elements of the proposal in the INCR Listing Standards Drafting Committee Consultation Paper, which can be downloaded at <http://www.ceres.org/resources/reports/sse-white-paper/view>. Respondents may also choose another format, such as a letter or email response, and responders can discuss any aspects of the paper they choose to—and not merely the Consultation Questions.

Responses should be emailed to Tracey Rembert at rembert@ceres.org, copying Erica Scharn at scharn@ceres.org. Comments will be posted to INCR's webpage at <http://www.ceres.org/investor-network/incr/sustainable-stock-exchanges>, and to the United Nations-backed Principles for Responsible Investment (PRI) Clearinghouse. Comments will be public and commenters will be named unless anonymity is specifically requested.

PROPOSED LISTING STANDARD (3 SEGMENTS)

1) MATERIALITY ASSESSMENT (M1): Every company will discuss its process for determining the ESG factors material to its business, as well as the outcome of this materiality assessment, within its annual financial filings. The four key components of the materiality assessment are as follows:

- 1A)** Companies will discuss **how** they determined their material ESG issues
- 1B)** Companies will discuss **who** was involved in that process (including groups of stakeholders consulted, internal teams, and key management and board oversight)
- 1C)** Companies will disclose **which** ESG issues were determined to be material and why, including a discussion of both the risks and opportunities each issue presents as well as its connection to financial performance and business strategy
- 1D)** Companies will periodically review the materiality assessment, update as necessary, and report on the **frequency** of scheduled reviews.

Consultation Questions:

Q1: Are there any strong reasons not to mandate the materiality discussion?

No – I think a discussion of materiality is a necessary step to arrive at any materiality conclusion. And it avoids the too-often seen response from companies who will say that an issue is not material without anything to support the thinking that went into such a conclusion.

Q2: Should the materiality assessment explicitly include short-, medium- and long-term, as well as ‘indeterminate,’ timeframes for reporting risks and opportunities?

I think that any realistic discussion on materiality encompasses multiple time frames, which include short-, medium- and long-term. However, you might want to consider specific time intervals (3 year, 5 year, 10 year for example) because you could run into the problem of getting several different interpretations of how long long-term, medium-term and short-term are.

Q3: Are there additional ways to address the lack of ESG risk reporting in financial filings?

I think it would be difficult to aggregate the level of investor resources necessary to incentive ESG risk reporting through engagement efforts. Considering this, I believe that some form of mandate will be necessary to achieve a sufficient increase in ESG reporting. Mandating such reporting via listing standards appears to be as efficient a mandate as is possible.

2) GLOBAL REPORTING INITIATIVE (GRI) CONTENT INDEX (M2): Every company will provide a hyperlink in its annual financial filings to a GRI Content Index, which will inform investors about the availability and location of a company’s ESG data.

Note: M2 does not mandate or endorse a GRI-based sustainability report, and completion of a GRI Content Index does not require the publication of a GRI-based report. A key impetus for investors engaging with stock exchanges on ESG disclosure was their frustration over the inconsistencies of ESG reporting, and the time-consuming task of locating any company’s ESG reporting items spread across numerous reporting vehicles. A GRI Content Index will address this concern by eliciting, for each GRI Key Performance Indicator, whether the disclosures exist from a given company, and where they can be found.

Consultation Questions:

Q4: Is the GRI Content Index the best way to give investors some disclosure consistency without being overly prescriptive for companies? If not, please list other suggestions.

Some prescription is needed. In order for there to be consistent reporting, I think you do need a standard that each company is expected to follow. And the GRI is probably the standard-setter for sustainability-related metrics (KPIs). I also think it’s just as important that each company within an industry be reporting on the same KPIs. I’m of the opinion that you need to say these are the KPIs for your industry and the expectation is that data on each will be provided – or an explanation as to why not.

Q5: Would it be preferable to include the GRI Content Index itself in financial filings, rather than a hyperlink to it?

I think the filings should have the KPI data materially relevant to the company. If you are referring to the list of possible KPIs, I think that information can be hyperlinked.

Q6: Should something other than the hyperlink to the GRI Content Index be included in the financial filings? If so, what and why?

Other than providing the material KPIs and disclosure relative to those KPIs, I don't think anything other than a hyperlink should be included in a company's financial filings.

Q7: Is five years an appropriate timeframe for the periodic review of the GRI Content Index and developments in the market?

Five years seems a bit long. Maybe three years would be more appropriate.

3) CORPORATE ESG DISCLOSURE (M3): Every company will disclose information on the following categories of ESG issues, using a comply or explain approach for each category:

- Climate change
- Diversity
- Employee relations
- Environmental impact
- Government relations
- Human rights
- Product impact and safety
- Supply chain

Issuers will determine the format and location of the reporting, which could include one or more of the following: stand-alone sustainability reports, annual reports, financial filings, integrated reports, websites and other venues.

Mandate Guidance:

The corporate ESG disclosures will allow investors to gauge issuer performance over time. Comprehensive disclosures on the aforementioned categories should include both qualitative and quantitative information and should ideally incorporate the following aspects: policies and procedures, performance data (including regulatory fines and other legal actions), goals and timeframes, and related governance.

Examples of reporting topics in each category are provided below (note that these examples are provided for illustrative purposes and should not be considered to be an exhaustive list, or a set of minimum requirements):

- Climate change: *greenhouse gas emissions and reduction initiatives, physical risks and opportunities*
- Diversity: *employee, board and supplier diversity; training and recruitment programs*
- Employee relations: *labor relations and freedom of association, safety, employee turnover and demographics, training, remuneration*

- Environmental impact: *water, energy and materials consumption; emissions and waste; toxins; packaging*
- Government relations: *political involvement and spending, contracting and revenue payments, tax strategy*
- Human rights: *non-discrimination efforts, prevention of child and forced labor, compliance with international human rights norms*
- Product impact and safety: *cultural and community impacts, product life cycle assessments, recalls, product integrity and safety*
- Supply chain: *size and geographic scope, risks of disruptions (due to e.g. extreme weather events, labor disputes, etc.), impacts on local communities, labor and environmental compliance efforts*

M3 RECOMMENDATION:

Financial and ESG data are often reported to investors using different timeframes and/or reporting cycles and it is important that both sets of disclosures be aligned in the future, to avoid confusion and inaccurate analytics. Reporting timeframes should be aligned within three to five years of the implementation of the listing rule.

Consultation Questions:

Q8: Should the exchanges, rather than the issuers, determine the format and location of the sustainability reporting?

I suppose the exchange could convene a meeting of select listed companies and engage them on what single standard (format and location) they would prefer. Absent such an effort, or a successful outcome from such an effort, I think the exchanges should determine format and location. If you leave it to the companies you will likely get hundreds of formats in hundreds of locations. And I think the exchanges should work in concert to establish a format/location standard that is used across exchanges.

Q9: Do you agree with the current list of ESG issues and examples? If not, what ESG categories would you suggest removing or adding?

I might combine climate change with environmental impact. And I'm not sure whether government relations needs to be there. Are you referring to lobbying and/or political spending?

Q10: Is three to five years an appropriate timeframe for aligning reporting timeframes and if not, how long should it be?

Those time periods seem reasonable. Five years may be too much time. You might consider just three years to align.

Q11: Are there situations where it would not be appropriate to synchronize financial and sustainability reporting timeframes, and if so, what are those situations?

Offhand, I cannot think of an appropriate time where financial and sustainable reporting timeframes should not be synchronized.

GENERAL RECOMMENDATION FOR ISSUERS

ASSURANCE

Data presented in the company's ESG disclosures should be independently assured within five to seven years of the listing requirement's issuance.

Consultation Questions:

Q12: Is an assurance requirement appropriate for all markets?

My initial thinking is that if you are going to require assurance you should require it across markets.

However, I have concerns as to whether there is enough expertise to perform the number and complexity of assurances this requirement would mandate. This is certainly going to lead to a new line of business – ESG auditing – which presents problems of its own...training, licensing, verification, etc. And who does the training and the licensing? Do you create another government entity? Do the exchanges have to take this on?

Q13: Is the recommended time frame of five to seven years sufficient or too long or too short?

I think it may be appropriate. As mentioned previously, it will take time to train and certify people to provide assurance. It will also take time for companies to develop their reporting such that they are comfortable having it assured.

Q14: Should the recommendation be more specific in terms of what should be assured?

Yes. I think you should be as specific and as narrow as possible. This will make it easier for qualified assurers to be secured and make it more likely that companies will be supportive of the effort.

ADDITIONAL RECOMMENDATIONS FOR EXCHANGES IN THE IMPLEMENTATION OF THE LISTING STANDARD

SIZE OF COMPANIES

Large issuers (as determined by the exchange) are expected to comply with all three mandates upon passage. If exchanges determine that smaller companies will require more time for compliance with these mandates, exchanges should set the market capitalization threshold and the maximum timeframe for compliance to achieve the goal of all companies reporting within a

reasonable timeframe of three to five years. However, if items are material, they must be disclosed regardless of size.

Consultation Question:

Q15: Should small companies be granted additional time, and if so, how much is sufficient?

My understanding is that small companies often don't have the resources, or infrastructure, to properly respond to the reporting transition that this effort would entail. For this reason, giving small companies additional time may be warranted. I do not have an opinion as to how much more time is in order.

EXCHANGE MONITORING OF REPORTING

A) Stock exchanges are strongly encouraged to assess the overall level of disclosure and reporting quality of the mandated disclosures (materiality assessment, GRI Content Index and corporate ESG reporting) after two years and every three years thereafter to reassess quality. If quality is poor, the exchange(s) should intervene and recommend best practices or means of improvement to ensure usefulness to shareholders and the market.

B) Each exchange is strongly encouraged to report publicly on its parameters for the oversight of the monitoring process, the methodology employed, and the outcomes of the assessment.

C) Exchanges are encouraged to seek investor feedback on the quality of the disclosures.

Consultation Questions:

Q16: Is the proposed timeframe reasonable (two years followed by every three years)? If not, what timeframe do you recommend for reviewing disclosures?

The proposed timeframes seem reasonable. You might consider doing it every two years initially, for the first four years, or perhaps the first six years, and then do it every three years thereafter.

Q17: Who should conduct the review? Should the WFE or an independent third-party conduct reviews of the disclosure quality instead?

While I think the WFE would be the most appropriate party to review and assess the disclosure they mandate, I'm not sure the WFE would have the resources to perform the task so it might go to an independent third party by default.

Q18: Is there any advice investors can offer on implementation of this monitoring recommendation?

I suppose the WFE could rely on investor reviews of ESG reporting. If an investor thinks required disclosure is lacking they could provide notice to the exchange. Investors are the ones asking for this disclosure, they probably should be willing to help out to some degree.

